

Company Profile 2017/2018



Our History

Vitillo company is established

	The second fittings production plant is opened	The production of braided hoses is started	The product range is increased with the production of fittings for rigid tubes and spiral hoses	Centro Mescole Sud company is acquired	Two new production plants are opened in Italy and Macedonia	The international presence of the group is consolidated by the establishment of three distribution centers: Vitillo U.S.A. Vitillo Germany Vitillo Poland	The company financial statement is audited and a new investment; phase is started
1991	2001	2003	2005	2006	2008	2015	2016

We feel better under pressure

Company Profile

2017/2018







Who We Are

Simply Us

The Vitillo Group was established in 1991.

Thanks to the enterprise and passion of the Vitillo family, the Vitillo company is now a leader in the hydraulics market.

The ability to accommodate customers' unique requests enables Vitillo to offer a complete solution to every customer.

This solution includes the production and distribution of fittings, adapters, rigid tubes or flexible hoses for medium and high pressures.

Present worldwide, the Vitillo company boasts the completeness of its product range as one of its strongpoints.



Our Mission

We feel better under pressure

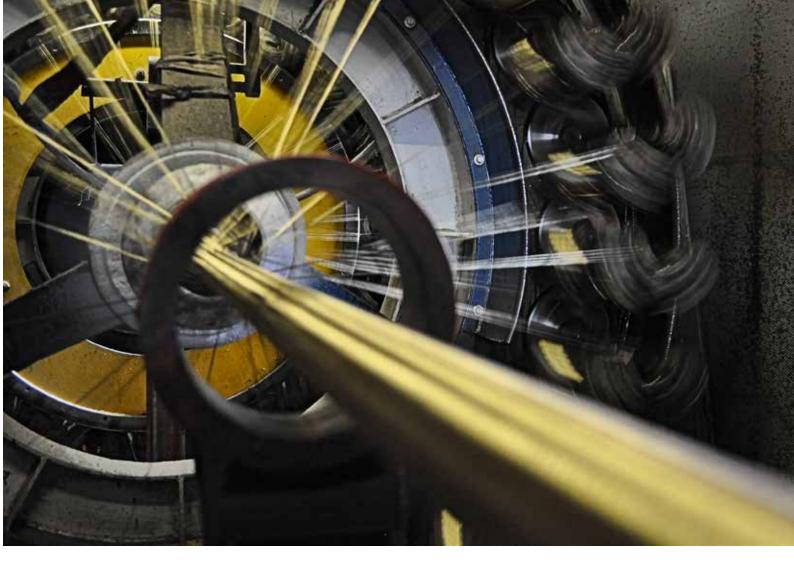
It's not only a wordplay, nor a simple slogan. It's our corporate philosophy.

It's not only a wordplay, nor a simple slogan. It's our corporate philosophy.

We are experienced and skilled enough to face the globalization challenges. In addition we are deeply convinced that when in difficulty the best of us emerges.

Like our products, we feel comfortable in any condition.

Our goal is to be a reliable partner to our customers by offering continuous and constant support. Ultimately, our efforts result in our customers' success, which represents the ultimate gratification for us.











Values and Strategy

We invest in quality and technology We look after our customers We grow with our values

Quality and Innovation

Important investments are made in R&D and to insure optimization of the production process. This is made with the aim of anticipating and satisfying market demands and in order to guarantee high quality products.

Human Resources

Vitillo's success can be attributed to its loyal and skilled team that contributes to the creation of the Vitillo philosophy. For this reason, Vitillo group gives all the employees learning and personal growth opportunities.

Customer Satisfaction

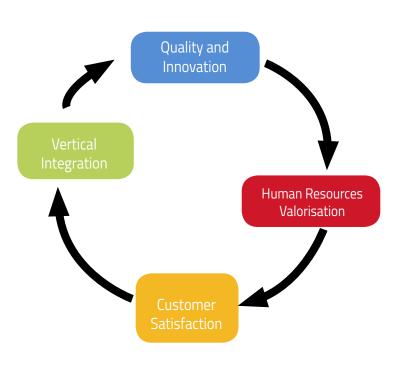
At the core of our philosophy are our customers. Every one of us is committed to constantly guarantee the best possible solutions to the market and to the customer.

Vertical Integration

A complete range of products and the direct control of each production phase, are two strongpoints that have led our group to become a leader in the field.

This is thanks to our far-sighted strategy of vertical integration.

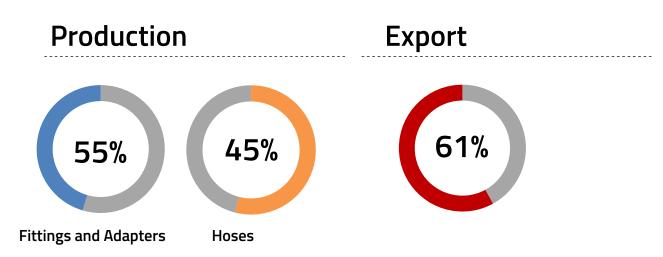
Our business model is based on four key points



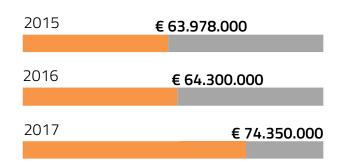


Our Figures

- **7** production plants
- 3 distribution centers
- 350 employees all over the world
- 74 million of Euro turnover



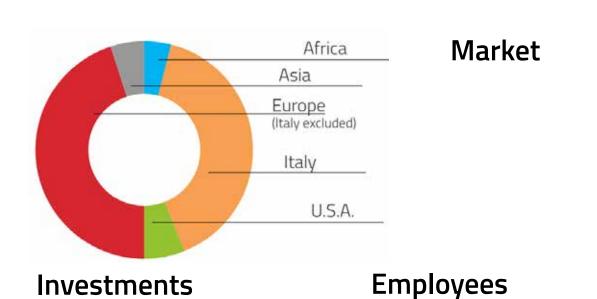
Annual Turnover

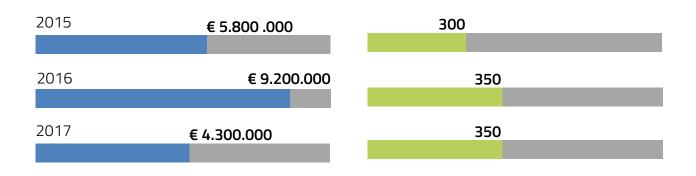


Gross sales including all Vitillo's subsidiaries.



5 divisions Fittings, Rubber Compounds, Flexible Hoses, Assembled Flexible Hoses, Shaped Rigid Tubes









Our Plants

Fittings Production Plant Ariano Irpino (Italy)



Sqm 8.500

Fittings Production Plant 3 Lacedonia (Italy)



Sqm 8.000

Fittings Production Plant 2 Ariano Irpino (Italy)



Sqm 3.500

Fittings Production Plant 4 Pietradefusi (Italy)



Sqm 3.000



Our Plants

Rubber Compounds Production Plant Cosenza (Italy)



Sqm 8.000

Hose Production Plant Ariano Irpino (Italy)



Sqm 7.000

Hose Production Plant Republic of Macedonia







Our Plants

Distribution Center 1 Germany



Sqm 6.000

Distribution Center 3 USA



Sqm 2.500

Hose Production Plant
San Mango sul Calore (Italy)



Sqm 15.000

Distribution Center 2 Poland

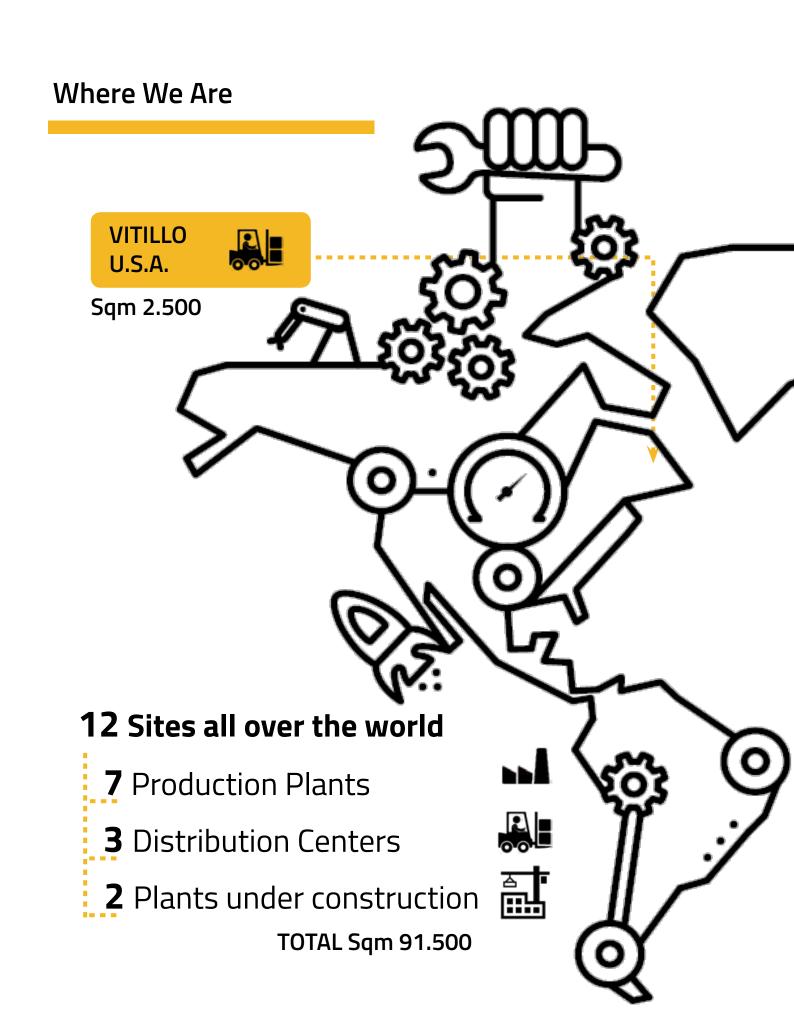


Sqm 1.000

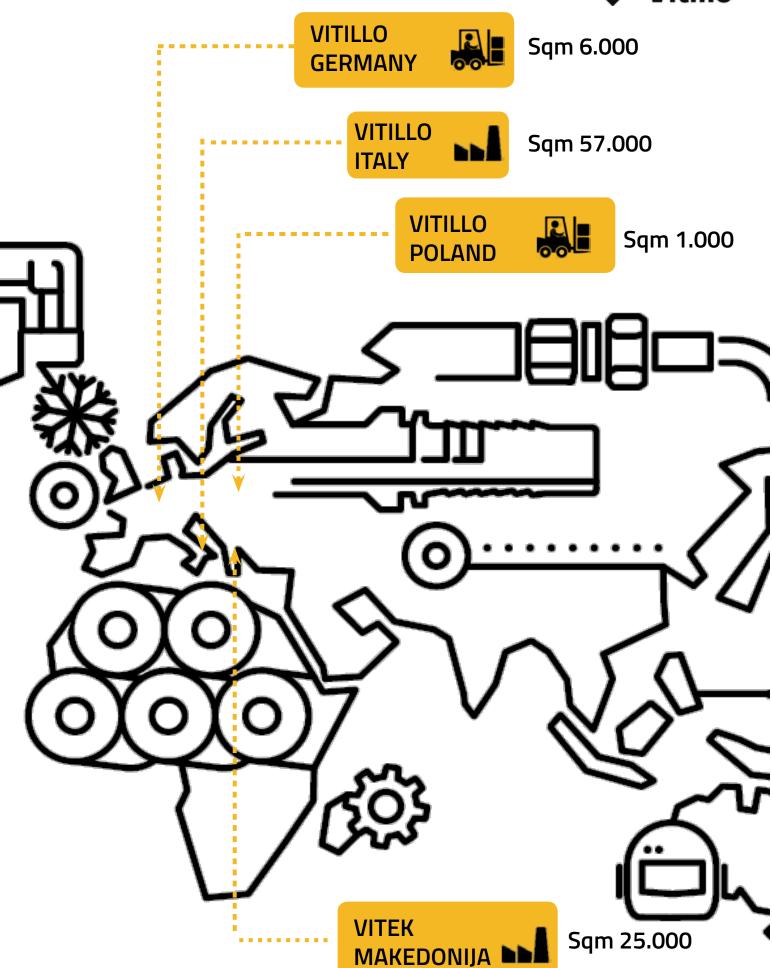
Logistic Center Ariano Irpino (Italy)



Sqm 4.000









Products



BSP ADAPTERS

BS 5200



PRESS FITTINGS

ISO 12151 SAE J516



JIC ADAPTERS

SAE J514



ORFS ADAPTERS

ORFS J1453



DIN 24°ADAPTERS

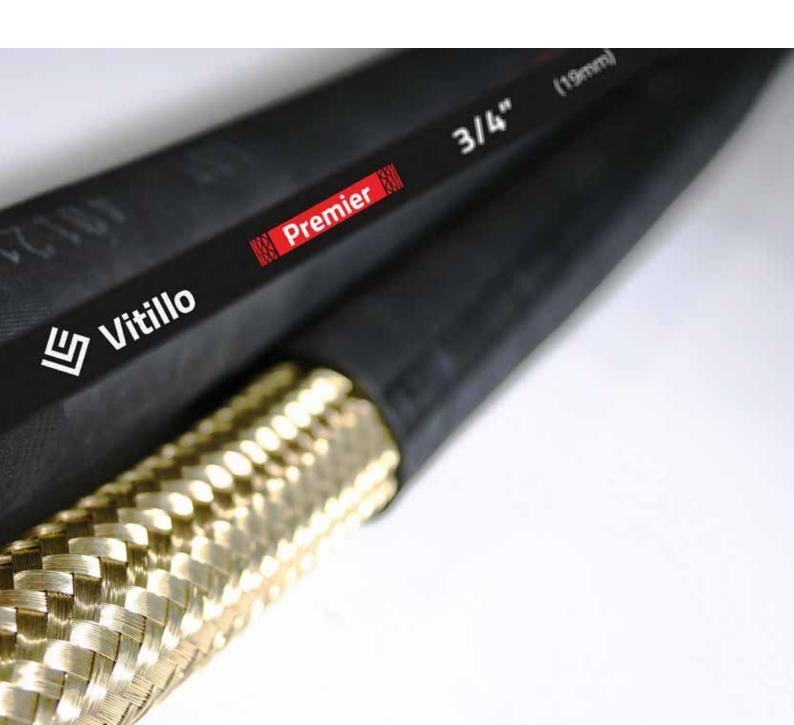
DIN 2353

- STANDARD BRAIDED
- SPECIAL BRAIDED
- STANDARD SPIRAL
- SPECIAL SPIRAL

FLEXIBLE HOSES



The Vitillo company boasts the completeness of its product range as one of its strongpoints.





Alternative Versions



ZINC CHROMIUM III

ZINC NICKEL

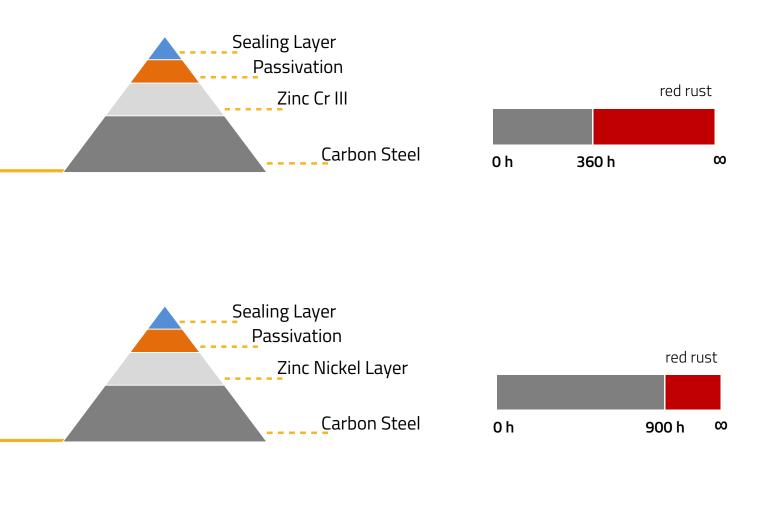
STAINLESS STEEL



no red rust presence

0 h

 ∞



Stainless Steel



Products



ASSEMBLED FLEXIBLE HOSES



SHAPED RIGID TUBES





Certifications

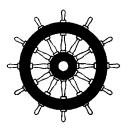




MINE SAFETY AND HEALTH ADMINISTRATION (MSHA)



DET NORSKE VERITAS (DNV)
GERMANISCHER LLOYD (GL)



RINA (Registro Navale Italiano)



MarED





GOST-R



TEST

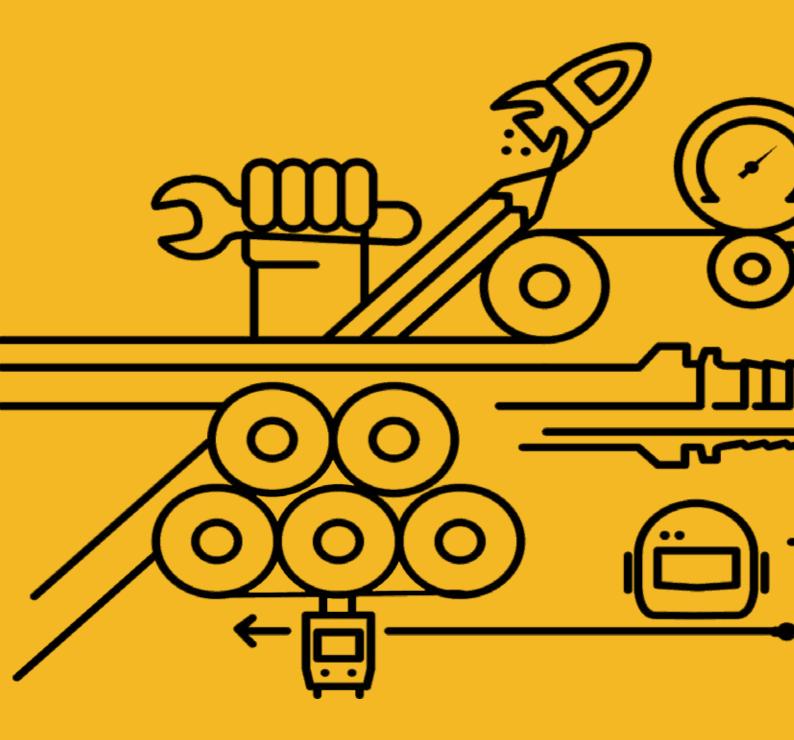
Opniujacej Atestujacej I Certyfikujacej Wiroby Test Sp z.o.o.



ISO 9001

UNI EN 45545-2





Vitillo SPA

Zona Pip Camporeale 83031 Ariano Irpino (Av) Italy

+39 0825 881555

+39 0825 881956

Vitillo USA IIc

76 Blackburn Center Gloucester, MA 01930 Massachusetts 978-283-0601 978-283-0602

Vitillo Germany GmbH

Düsselberger Str.19 D-42781 Haan Germany +49 2104-17420-0 +49 2104-17420-39

Vitillo Poland

UI. Dworcowa, 53 44340 Laziska-Godow Poland +48 327203540 +48 327203541



vitillo.eu info@vitillo.eu